



VEHICLE DESCRIPTION

LINCOLN NAUTILUS

LB L32222

2020 AWD RESERVE
5-PASSENGER
TWIN-TURBO 2.7L V6 ENGINE
8-SPD AUTO TRANSMISSION

EXTERIOR
PRISTINE WHITE
INTERIOR
CAPPUCCINO LUXURY LTHR TRIM

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

| EXTERIOR | INTERIOR | FUNCTIONAL | SAFETY/SECURITY |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> • CONFIGURABLE DAYTIME RUNNING LAMPS • DUAL EXHAUST SYSTEM - CHROME TIPS • FULL LED HEADLAMPS • GRILLE - SATIN ALUMINUM • HANDS-FREE LIFTGATE • LED FOG LAMPS • LED TAILLAMPS • PANORAMIC VISTA ROOF W/ POWER SHADE • PRIVACY GLASS • SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS | <ul style="list-style-type: none"> • AMBIENT LIGHTING • DUAL-ZONE CLIMATE CONTROL • HEATED STEERING WHEEL • POWER TILT/TELESCOPE STEERING COLUMN • PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL • SEATS - REAR HEATED • SEATS-COMFORT 10-WAY PWR DRIVER&PASSENGER W/LUMBAR • SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY • SEATS-PREMIUM LEATHER | <ul style="list-style-type: none"> • 360 DEGREE CAMERA • ADAPTIVE CRUISE CONTROL W/STOP-AND-GO & LANE CNTRG • INTELLIGENT ACCESS W/PUSH BUTTON START • LANE-KEEPING SYSTEM • LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY • RAIN-SENSING WIPERS • REVEL® AUDIO SYSTEM W/ 13-SPEAKERS • SECURICODE™ KEYLESS KEYPAD • SYNC3® W/ VOICE ACT NAV • UNIVERSAL GARAGE DOOR OPEN • WIRELESS CHARGING PAD | <ul style="list-style-type: none"> • ADVANCETRAC WITH RSC • AIRBAGS-DUAL-STAGE FRONT • AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS • AUTO HIGH BEAMS • BLIND SPOT DETECTION W/CTA • PERIMETER ALARM • PERSONAL SAFETY SYSTEM™ • PRE-COLLISION ASSIST W/AEB • SOS POST CRASH SYSTEM • TIRE PRESSURE MONITOR SYS |

INCLUDED ON THIS VEHICLE (MSRP)

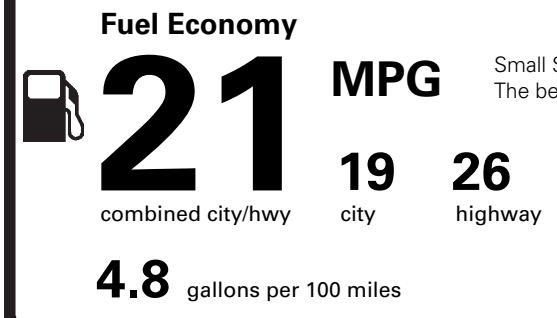
| EQUIPMENT GROUP 201A RESERVE | (MSRP) |
|------------------------------|----------|
| •LINCOLN CO-PILOT360 PLUS | 3,375.00 |
| •ENHANCED ACTIVE PARK ASSIST | |
| •360-DEGREE CAMERA | |
| •ACC W/LANE CENTERING | |

| OPTIONAL EQUIPMENT/OTHER | (MSRP) |
|--------------------------------|-----------|
| 2020 MODEL YEAR | |
| PRISTINE WHITE | 695.00 |
| TWIN-TURBO 2.7L V6 ENGINE | 2,500.00 |
| 8-SPD AUTO TRANSMISSION | NO CHARGE |
| 245/50R20 A/S BSW TIRES | |
| 20" PRM PNT/BRT MCH 10-SPK ALM | |
| CARGO ACCESSORIES/MAT PACKAGE | 275.00 |
| DURABLE LIGHTWGT RUBR CRGO MAT | |
| RR BUMPER PROTECTOR | |
| ALL-WEATHER FLOOR LINERS | |
| CARGO UTILITY PACKAGE | 365.00 |
| .REAR CARGO MGMT SYSTEM | |
| .CARGO COMPARTMENT W/REV MAT | |
| .INTERIOR CARGO COVER | |
| 50 STATE EMISSIONS | NO CHARGE |
| TRAILER TOW PKG-CLASS II | 630.00 |
| 22-WAY PWR MULT CONT DRVR SEAT | 1,500.00 |
| FRONT LICENSE PLATE BRACKET | NO CHARGE |

| PRICE INFORMATION | (MSRP) |
|-------------------------------|-------------|
| BASE PRICE | \$50,995.00 |
| TOTAL OPTIONS/OTHER | 9,340.00 |
| TOTAL VEHICLE & OPTIONS/OTHER | 60,335.00 |
| DESTINATION & DELIVERY | 995.00 |
| TOTAL BEFORE DISCOUNTS | 61,330.00 |
| EQUIPMENT GROUP SAVINGS | - 250.00 |

EPA DOT Fuel Economy and Environment

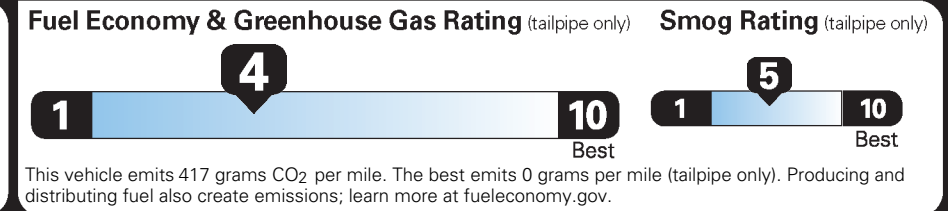
Gasoline Vehicle



Small SUVs range from 16 to 120 MPG. The best vehicle rates 136 MPGe.

You spend **\$2,250** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **\$1,950**



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

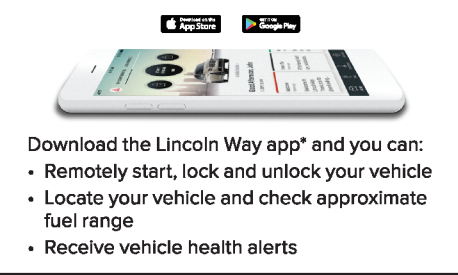


GOVERNMENT 5-STAR SAFETY RATINGS

| Overall Vehicle Score | ★★★★★ |
|------------------------------------------------------------------------------------------------------------------------------------|-------|
| Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight. | |
| Frontal Crash | ★★★★★ |
| Driver Passenger | ★★★★★ |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight. | |
| Side Crash | ★★★★★ |
| Front seat | ★★★★★ |
| Rear seat | ★★★★★ |
| Based on the risk of injury in a side impact. | |
| Rollover | ★★★★ |
| Based on the risk of rollover in a single-vehicle crash. | |

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

THE LINCOLN WAY™ APP
Your Dashboard of Services & Features



Download the Lincoln Way app* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

| | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| RAMP ONE | | TOTAL MSRP \$61,080.00 |
| RY08 | | |
| RAMP TWO | RAIL | <p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</p> |
| | ITEM #: 55-L499 O/T 2 | |
| This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. | | LK281 N RD 2X 015 000099 10 28 20 |



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 2LLBL32222 TO 59173

Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/